

Chatham Marconi Maritime Center



Annual Report 2022

Message from the President

I am pleased to report that during 2022, our 20th Anniversary year, the Center recovered from the financial and operational setbacks caused by COVID restrictions, and at year's end was in sound financial condition, looking forward with anticipation.



Our museum again benefited from the able services of Director Ron Farris, who offered his encyclopedic knowledge of WCC operations and history to visitors while managing the museum for a second season. Returning volunteer hosts were joined by enthusiastic new recruits from among our membership, but overall we did not have sufficient staff to continue the Wireless Today Gallery located in the Education Center, and the space was repurposed for STEM education initiatives. Although museum attendance recovered from prior years, still it did not meet our expectations.

For years, visitors browsing our store have asked, “Do you have a book about the museum?”, and we would apologetically reply “No.” In 2021, former President Dick Kraycir took the initiative to develop a picture book to satisfy those requests. Drawing upon our archives and historic photo collection, he and writer Sue Mellen created ***Marconi/RCA Wireless Museum: Ocean Waves and Radio Waves***. We thank Dick and his wife Melissa for personally funding its development and the initial press run. “*Ocean Waves and Radio Waves*” went on sale in June to help sustain museum operations.



In late summer, planning began for an exciting new exhibit, “The Golden Age of Trans-Atlantic Ocean Liners,” intended to revive visitor attendance in 2023 and beyond. Separately, we initiated a capital project to create new climate controlled space in the Education Center where we can properly consolidate, store and research the museum’s archive materials. A grant request was submitted to fund that project.

To the benefit of both members and visitors, the Summer STEM and STEM After School programs returned with a limited schedule that we could comfortably manage given lingering concerns about COVID exposure in groups. A highlight for 2022 was the success of weekly off-site WeDo Robotics classes for Wequassett Inn’s vacationing guests. We experienced no problems and anticipate returning to full STEM class schedules and a return to Wequassett in 2023. The *Chatham Marconi TechSmart* program’s first teacher, Vicki Hill, taught two STEM modules and conducted a museum field trip visit for fourth graders in the Monomoy Regional School District, putting *CM TechSmart* back on its intended growth track.

The Chatham Marconi Speaker Series delivered eight virtual or hybrid (live audience with Zoom) programs during the year. Our Chief Historian and Ambassador at Large, Ed Moxon, spoke some 15 times to outside groups across the southern New England region. On October 6, we were privileged to produce a live *Ed Fouhy Speaker Series* talk by Captain Richard Phillips (***A Captain's Duty: Somali Pirates, Navy SEALs, and Dangerous Days at Sea***) at the Massachusetts Maritime Academy. All programs were very well received, and the proceedings recorded and posted on our website. For good measure, we sponsored a Classic Movie Night at the Chatham Orpheum Theater and a lively steel drum concert on the lawn.

On August 4, Directors Liz McCarte and Carolyn Cragin assembled a panel of nine people instrumental in securing the Marconi-RCA campus and founding the Center. For 90 minutes



they shared their stories with the audience. An Oral History Project grew out of the program. Liz and Carolyn, aided by producers Ron Farris and John Kosian, conducted in-depth video interviews with key figures in Chatham Marconi's history and former employees of Chatham Radio/WCC. Sessions will continue into 2023. The Development Committee secured a supporting grant from the Boston Marine Society.

Also using the 20th Anniversary celebration as their launch platform, the Development Committee and Chairman John Durney did an exemplary job of fundraising for the Center. We were honored to receive several generous donations and a large bequest which contributed to substantially exceeding the Annual Fund's \$50,000 stretch goal.

In the fall, the Center's Directors participated in strategy and visioning sessions under the expert guidance of experienced facilitator Janet Kraus, daughter of Director Hal Kraus. Her collaborative exercises were instrumental in defining the organization's future potential. Janet coalesced our observations and recommendations into a 10 Year Vision for the future of Chatham Marconi and position requirements for an Executive Director to get us there.

Notwithstanding the fine efforts of our many dedicated volunteers, staffing shortfalls remained a chronic problem which affected our operations in 2022. Understandably, fewer people volunteered during COVID, and as the economy recovered competition for peoples' time and talent was intense across the Cape. We appreciate everyone who volunteers their time to Chatham Marconi and advocates for the Center as they interact with friends and neighbors. Thank you for your interest in the Chatham Marconi Maritime Center. The following reports document the "State of the Center" at the conclusion of our 20th year. Now, post-COVID, financially stronger and strategically focused, we are prepared to reinstate our Executive Director position and resume the transition from volunteer to professional leadership of the organization. Our third decade will be the best one yet!

Respectfully,

Bob Fishback

President

Development

2022 was an excellent year in terms of fundraising from external sources for Chatham Marconi! And we continue to have a large group of friends and supporters who generously give of their time, energies and personal resources to ensure our future! To one and all of our 2022 donors **we offer our heartfelt gratitude!**

During 2022, we raised **\$156,000** from sources other than museum admissions, membership dues, or education programming! That amount included a significant bequest, several foundation grants, the Antenna Trail Challenge 2, wonderful individual gifts and...a very successful 20th Anniversary Appeal. During that campaign, we raised a total of **\$57,000** from 85 donors, averaging \$670 per gift! We are proud that fully 100% of your Board of Directors participated with personal contributions to the appeal!

Our 2022 fundraising success, and the financial health that results, is a tribute to all the donors who helped make it possible! Listed below are the many friends who supported Chatham Marconi in 2022! From the volunteers who keep Chatham Marconi viable, **Thank You All!**

John Durney
Development Committee Chair

Antenna Trail Challenge Sponsors



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The Cape Cod Chronicle

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Thomas Williams
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Marion Hill and James F. Young

Treasurer's Report



A good challenge makes Chatham Marconi thrive! It was another year of finding ways to survive and thrive with the pandemic winding down, yet not “over.” Memberships and Donations, which totaled over \$103,313, made a positive impact on CM’s bottom line. The membership Rolling Renewal process helped increase our Membership Income to \$31,054. Our 20th Anniversary appeal generated \$54,925 in donations, which was a record for CM! Special thanks to our Development Committee (DC) led by John Durney.

A second virtual Antenna Trail Challenge netted \$10,555, thanks to 120 participants and 35 sponsors. DC committee member Jan Whittaker again raised the levels of sponsorships and secured new prizes for our participants! The DC team pursued local and regional grants and brought in over \$42,000 from charitable organizations like The Trachsel Family Foundation, The Roessner Foundation, The Max and Victoria Dreyfus Foundation, the Boston Marine Society, and the Chatham Women’s Club.

CM was fortunate to receive \$46,000 from the estate of Benjamin Goodspeed, a friend of Chatham Marconi, that was split between the endowment and museum.

After pandemic delays, *Chatham Marconi TechSmart* launched for 4th graders in Monomoy and Dennis Yarmouth. 334 students experienced three classroom lessons and a field trip to the Center. Many thanks to the Fred Brotherton Charitable Foundation for grant funding that was instrumental in supporting STEM education for local students. Summer STEM classes returned, but not at pre-pandemic levels. 57 children attended 8 multi-day classes on our campus, and 60 young Wequassett guests attended classes at the Inn. These programs essentially broke even and will become more viable when we return to attendance of 100 or more participants.

Overall, we ended 2022 with our Total Checking/Savings/Endowment Assets at \$775,279, primarily noted in five accounts: \$295,019 in the Endowment, \$154,470 in Operating, \$135,646 in Restricted, \$106,890 in the Infinex capital account, and \$81,950 EIDL loan. The Total Gross Income was \$251,444. Expense management continued to be the mantra, and with the introduction of a new corporate credit card, the streamlined process earned us > \$900 in rewards after three months. Actual paid expenses (not including prepaid rent and depreciation allocations) totaled \$149,391. A profit was recognized, and it should be noted that significant fundraising activities are how we will continue to be able to fund both the education and museum areas. We look forward to a more robust museum season in 2023 and are excited about unveiling a new exhibit – *The Golden Age of Trans-Atlantic Ocean Liners*.

Respectfully submitted,

Julie Durney
Treasurer

Financial Summary

For the Year Ending December 31, 2022

ASSETS

Current Assets

Checking/Savings

10000 · CC5 Operating- 3581	
10001 · Cape Cod Five Restricted Funds	132,936
10010 · CC5 Operating	1,002
10070 · CC5 - Restricted - Loan	81,950
10000 · CC5 Operating- 3581 - Other	<u>157,180</u>

Total 10000 · CC5 Operating- 3581 373,069

10002 · Petty Cash 300

11000 · Capital Account

11010 · Infinex Operating	30,845
11040 · Infinex Ed Center	12,823
11045 · Infinex Archive Project	2,000
11050 · Infinex Education	60,006
11000 · Capital Account - Other	<u>1,215</u>

Total 11000 · Capital Account 106,890

11070 · Endowment Fund Vanguard

11071 · Endowment - Neuberger Berman	61,766
11070 · Endowment Fund Vanguard - Other	<u>233,252</u>

Total 11070 · Endowment Fund Vanguard 295,019

Total Checking/Savings 775,279

Other Current Assets

13000 · Prepaid Rent - Current 25,715

Total Other Current Assets 25,715

Total Current Assets

800,994

Fixed Assets

15000 · Furniture and Equipment

15100 · Furniture & Equip - Corporate	27,399
15200 · Furniture & Equip - Education	<u>28,163</u>

Total 15000 · Furniture and Equipment 55,563

17000 · Leasehold Improvements

17100 · Building Renovations 207,051

Total 17000 · Leasehold Improvements 207,051

17500 · Exhibits Development 149,766

17900 · Accum Depr -227,855

Total Fixed Assets

184,526

Other Assets

18650 · Prepaid Rent - Bldg Impr Costs

18651 · Prepaid Rent - Operations Bldg.	58,373
18652 · Prepaid Rent - Hotel Bldg.	<u>193,885</u>

Total 18650 · Prepaid Rent - Bldg Impr Costs 252,258

Total Other Assets

252,258

TOTAL ASSETS

1,237,779

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

21000 · Loans Payable 81,950

25500 · Sales Tax Payable 2

Total Other Current Liabilities 81,952

Total Current Liabilities 81,952

Total Liabilities

81,952

Equity

20010 · Interest Accrual 3,961

31500 · Temp. Restricted Net Assets 118,855

31600 · Unrealized Gains (Losses) -27,530

31700 · Donor Restricted Funds 11,000

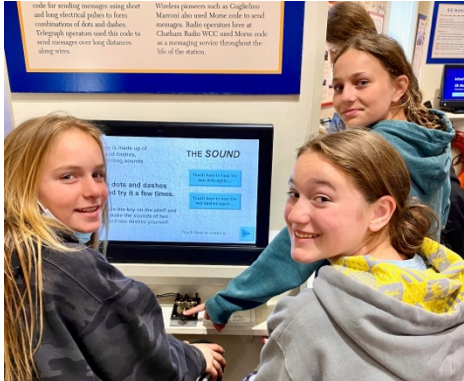
32000 · Unrestricted Net Assets 999,582

Net Income 49,958

Total Equity 1,155,826

TOTAL LIABILITIES & EQUITY

1,237,779



Museum Committee

We want to thank Ron Farris for his work as Museum Manager, keeping up with the day to day, while improving our use of *Square* to capture visitor information and continually improving our website. We are also very appreciative of the docents, who made visitors' experience much more enjoyable, and to Melissa Kraycir and Donna Whiting for organizing the docent schedules.

Museum visitor traffic did not yet return to pre-pandemic levels despite strong summer rentals on the Cape. For the second summer in a row the weather was dry and sunny keeping visitors on the beaches, but not at indoor venues. International visitor traffic remained disappointingly low.

Museum Visitors:

2022	2021	2020	2019
3,187	2,978	1,479	4,170

2022 Visitor Traffic by Type:

Seniors:	38%
Adults:	35%
Children:	9%
Guest Passes:	7%
Youth:	5%
Members:	2%
Military:	2%
Teachers:	2%



In order to improve visitor traffic in our 2023 season, in late 2022 we began work on our new exhibit "The Golden Age of Trans-Atlantic Ocean Liners." We are gathering data for five famous luxury transatlantic passenger ships and grappling with how best to present the information while making it interactive and interesting. We want to make it as creative as possible within the space, time, and resources available. After much debate we have decided to utilize the current media room for a new exhibit and at least for the near future are retiring the Cronkite video, "Chatham Radio WCC – The Untold Story," as our introduction to the museum. We received significant funding from the estate of the Mr. Benjamin Goodspeed to underwrite the new exhibit's cost for the coming season. To execute the ambitious plans and short timeline we have engaged H2 Design, an exhibit design/build firm, to bring it to life for our 2023 opening.

Museum Committee

Tom Inglin, Rich Baumann, Jeff Gordon, Ron Farris, Liz McCarte, Ed Moxon, Edee Crowell, Jim Fitzpatrick, Bob Ryder, Rich Simpson, Bob Fishback, David Smith

STEM Education

Charles Bartlett, Director of Education
Vicki Hill, *TechSmart*
Kelly Terrenzi, Summer STEM

Chatham Marconi TechSmart

Elementary school children are avid users of wireless devices, but most are unfamiliar with the science behind these technologies and the importance of using such powerful tools in safe and responsible ways. To promote important knowledge about the communications technologies that pervades children's lives, Chatham Marconi has created **Chatham Marconi TechSmart**, a school-visit communications technology program.

Aligned with the MA Science and Technology/Engineering education standards, the **TechSmart** program is designed to supplement regular classroom instruction with a school-visit communications technology program at both the 4th and 6th grade levels. A Chatham Marconi educator brings three teaching modules on different topics of communications technology into the classroom. The program also includes a field trip to Chatham Marconi where student's knowledge of communications technology is enhanced through connections made with the history of the maritime radio station and exhibits explaining modern uses of wireless technology.

Chatham Marconi made the decision in 2020 to seek funding to pay a part-time educator to develop classroom materials and bring **TechSmart** into schools on the Cape. Our fundraising was successful. Thanks to the generosity of the Brotherton Foundation, the Roessner Family Foundation and Trachsel Foundation, we hired Vicki Hill to be the educator to run our program.

Accomplishments in 2022 include:

- Definition of the content of three lessons modules aligned with the MA Science/Technology 4th grade learning standards
- Preparation of materials for the classroom, including background materials for teachers, student worksheets and lesson slides and videos.
- Design of experiments to provide hands-on experiences for students to work collaboratively in teams of 3 or 4 students. Each module has 3 experiments.
- Design and build activities for students coming to Chatham Marconi on field trips.



Modules 1 and 2 were presented to all 4th grade students in the Monomoy and Dennis/Yarmouth school districts. Classroom learning was followed by a field trip to Chatham Marconi. A total of 334 students were engaged in 2022.

Summer STEM



The Summer STEM program is designed to provide elementary and middle school children access to innovative opportunities to explore STEM topics. This is done with hands-on workshops designed to expand STEM experiences, stimulate creative thinking and promote active learning. The organization of the program includes a Program Director, responsible for recruiting the teachers, public outreach, and coordination of the classes; experienced educators from our school systems to conduct the classes; and a Chatham Marconi Education Committee to provide guidance on the project direction, choices of class content and specific explanatory materials to supplement the lessons.

After two years of outdoor family classes on the lawn due to Covid, we returned in 2022 to our traditional format of half-day sessions, carried out over several days during the week in the Education Center. This year we offered nine classes for students in grades K – 9, on a wide diversity of topics including astronomy, introductory and advanced robotics, bot building, and a variety of engineering adventure classes. We attracted children from both the summer and year-round families. We generated enough student interest to hold eight classes averaging seven children per class.



Chatham Marconi also partnered with the Wequassett Inn to offer an afternoon class about robotics to children of families staying at the resort. The number of children attending increased each week, reaching 15 in the last class, which is the maximum we can accommodate with our Lego WeDo robot kits.



Volunteers

Special thanks to the team that works in so many ways toward Chatham Marconi's success! Generous gifts of time and talent donated by Chatham Marconi's dedicated volunteers power the work of the Center. Thousands of hours and hundreds of tasks rely on the willingness of our volunteers to accept new challenges and invest their efforts in innovative programs and projects. Although their time is given freely, they gain friendships, experiences, and our most sincere gratitude.

Betsy Abreu
Charles Bartlett
Richard Baumann
Nancy Bauman
Steve Conroy
Barbara Cotnam
John Cotnam
Carolyn Cragin
Edee Crowell
Julie Durney
John Durney
Ron Farris
Rosemarie Fischer
Robert Fishback
James Fitzpatrick
Elise Gordon
Jeffrey Gordon

Steve Hennesy
Tom Inglin
John Kosian
Hal Kraus
Melissa Kraycir
Richard Kraycir
James Leavitt
Betty Magnusson
Tom Mazzer
Elizabeth McCarte
Anita McFadden
Mike McPherson
Edwin Moxon
James Palman
Mark Petruzzi
Susan Plumb

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Robert Ryder
Poli Schauder
Jack Scheld
Elizabeth Scheld
Leslie Schneeberger
Stephen
Schneeberger
Tom Scott
Elizabeth Simmons
Richard Simpson
Susan Simpson
David Smith
Gary Toenniessen
Janet Toenniessen
Donna Whiting
Janice Whittaker



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Trish and Jack Brennan
Kathryn and John Brigden
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Marilyn Bruneau
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Jill Talladay
John Talin
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Devin Upton
Lindsey and Ryan Valente
Elizabeth and David VanWye
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Susan and Richard Walters
Edith D. and William D. Ward
Edward Webster USN (Ret.)
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Fran and Joseph Weisse
Barbara and Frances Wells
Sally and Robert H. West
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Martha E. and Philip A. Whitehouse
Donna M. and Kenneth E. Whiting
Janice B. and Edwin C. Whittaker
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CHATHAM MARCONI MARITIME CENTER



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