From its beginnings, the Chatham Marconi Maritime Center has embodied a spirit of community commitment to preserving history and promoting learning. The founders who rescued the campus that is now a National Register District recognized both the importance of protecting local history and the inspiration that history provides for future achievements. Museum and education programs that flourish at the Center today celebrate a history of technology and service as they foster new generations of innovators. The past year provided special opportunities to reflect upon our history and saw continued progress in pursuing new goals.

In 2019, another successful summer season filled the Center with museum visitors, Summer Speakers, and Summer STEM students. Our annual fundraising events and celebrations of volunteer and donor contributions drew lively crowds of enthusiastic supporters who provide the human and financial resources that enable Chatham Marconi to achieve excellence in exhibits and programs, accept new challenges, and evolve as an institution.

The Chatham Marconi founders who established this culture of possibility planted the seeds for a remarkable success. In 2019 they were honored with a preservation award and celebrated in a video history. The “Bringing History to Life” award was presented to the Chatham Marconi Maritime Founders by the Chatham Historical Society in July. This honor was followed in September by the premier at the Chatham Orpheum Theater of “Preserving Chatham’s Wireless Radio Heritage,” a video produced by Director Emeritus Roz Coleman. Based on the 2018 Summer Speaker Series, it recounts the history of wireless technology and its implementation on Cape Cod and celebrates the extraordinary efforts of the Chatham citizens who rallied to save the Marconi/RCA campus, preserve its buildings, and tell its story.

Our STEM programs expanded into three local elementary schools with the launch of the pilot program for *Chatham Marconi TechSmart* in early 2019. This ambitious project was developed to prepare all Cape and Islands students for success in a connected world by exploring the power and possibilities of information technology in their classrooms and at the museum.

The Center has long relied on volunteer leadership, but in a major commitment to institutional development, in 2019 the Board of Directors began the search for a full-time professional executive director. In February 2020, we welcomed Kristen Clothier as our first non-volunteer Chatham Marconi Maritime Center Executive Director. Our immeasurable thanks go to Dick Kraycir and Bob Fishback for their years of exceptional service as volunteers in the role.

The Chatham Marconi Maritime Center’s success reflects the commitment of its members, donors, volunteers, and staff. As this report is published in spring of 2020, we face unprecedented challenges related to the coronavirus pandemic. Its dramatic impact has reshaped our lives. Please know how truly grateful we are for your continued support, especially during this time of uncertainty. We are adjusting plans, connecting in new ways, revising procedures to ensure safe operations, and we look forward to welcoming you back in person soon.

Sincerely,

Carolyn Cragin, President
Just under three hundred Memberships supported Chatham Marconi Maritime Center, providing the core of our 2019 operating revenue. Many of those memberships represented multi-person households and active volunteers. I am pleased to report to our members that 2019 was a successful year, although with mixed results. The Marconi-RCA Wireless Museum continued to received more international visitors and favorable travel website reviews. However, that interest did not translate into increased revenue. Total museum attendance was down 12% from 2018, and museum income (admissions, store sales and donations) was down 9% year over year. This drop was consistent with a reduction in short-term rentals and tourism spending seen across Cape Cod. STEM Education operations in 2019 are outlined later in this Annual Report. Here are some other operating highlights:

- Director of Operations Dorothy Bassett resigned in February after five years with the Center. The Officers opted to redefine the lead position and search for a full-time Executive Director. To bridge the gap, the undersigned was appointed interim Executive Director and volunteer Glenn Greenough was hired to manage the museum for the summer season.

- In the spring, the museum’s Wireless History Gallery launched “1919 - The Beginning,” a celebration of the 100th anniversary of founding the Radio Corporation of America. This was the first of three contiguous centennials which found Chatham in the center of world events, as revealed by Ed Moxon’s painstaking historical research.

- Patriotic volunteers created a float called “Chatham Was a Navy Town” for Chatham’s Independence Day Parade. This was Chatham Marconi’s first entry in several years. Unfortunately no trophy, but fun and wonderful publicity.

- Our Summer Speaker Series presented eight Thursday evening programs in July and August, all well received by members. Topics ranged from 5G Cell Networks to Marconi/RCA site history lessons to Plastics to Apollo 11.

- In October, twelve members and friends of the Center toured “Marconi’s Italy,” visiting three unique Marconi-related museums and enjoying wonderful cultural and culinary experiences in and around Bologna. Credit for the Center’s inaugural group tour goes to Roz Coleman whose idea it was, to our excellent guide Fiona Lowry, and to coordinator Nancy Bradford of Nomadic Travel. The “Marconi’s Italy” tour yielded donations of $6,000, and its success has inspired planning for the next Marconi-themed excursion.

- Under Edee Crowell’s direction, the multi-year Community Preservations Act project to digitally archive the museum’s collections neared completion.

- Throughout the year, we collaborated with other non-profits sharing similar interests: the Cape Cod Museum Trail, Historic Chatham, local Chambers of Commerce, and regional school systems.

In closing, I extend a heartfelt “Thank You” to the many volunteers who make the Center work. Special thanks to Jan Whittaker, Sue Curcio and their team for coordinating member event rentals and our social events; to Liz McCarte for sparking an ambitious program of exhibits and events for the upcoming 2020 season; to Melissa Kraycir and Donna Whiting for coordinating volunteer assignments; to Tom Mazzer for editing the MarconiGram; and to Bill Reese and Ron Farris as our webmaster. Our success is - and will continue to be - due to having great volunteers!

Respectfully,

Robert Fishback, Executive Director (2019)
The Chatham Marconi Maritime Center enjoyed a quite good year in most respects in 2019. While the Center is on a strong financial foundation, we do remain dependent upon memberships, museum attendance and fundraising to be able to offer the exhibits, user experience and educational programs we all want to see. We very much appreciate the volunteers and donors who make it all happen. We are working hard to expand our membership base and increase annual fundraising, and initiated an endowment effort to help sustain us. But it is still a short term focus, and we need to build long term sustainability.

Revenues were $196,385 in 2019, up marginally from 2018. The makeup of our various Revenue sources has changed. Museum Admissions were down, almost $5,000 less than last year. Memberships and Contributions combined were up, while our the revenue from our Summer educational programs did considerably better than the prior year.

Expenses were $203,033, down $21,966 from 2018. The largest reduction was due to not replacing our Operations Manager during the year while we initiated the search for an Executive Director. Other expenses were up slightly.

We combined Memberships and Annual Fund starting in 2018. Overall fundraising efforts totaled $93,807 back up almost $4,000 from the prior year. This is continues to get a lot of attention from the Board.

Combined Museum Admissions and Shop sales at $38,687 were down about $4,000 from the prior year, reversing the trend of year over year growth in attendance. This is concerning, and the strong program theme of “Radio to the Rescue” for 2020 was designed to reverse that, but clearly as this report is prepared the pandemic will impact those plans.

The key metric of cash flow remained good during the year and with non-cash expenses of just over $49,000, we ended the year with a strong cash surplus, well exceeding our budgeted target for the full year.

Our Balance Sheet remains about the same as last year with total Assets at just under $1,000,000 with over $238,000 in Cash, up from the prior year. The financial statements as presented in the 2019 Annual Report are from our accounting firm's compilation and fairly represent the financial position of the Center.

Respectfully submitted,

David Smith, Treasurer
## Financial Summary

**For the Year Ended December 31, 2019**

### REVENUE and SUPPORT

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<thead>
<tr>
<th>Source</th>
<th>Unrestricted</th>
<th>With Donor Restrictions</th>
<th>Total</th>
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<td>Contributions and grants</td>
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<td>Annual Fund and Matching Income</td>
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<td>Membership Income</td>
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<td>Fundraisers Income</td>
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<tr>
<td>Admissions</td>
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<td>Museum Shop Income</td>
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<tr>
<td>Summer Camp Income</td>
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<td>14,135</td>
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<tr>
<td>Education Center Income</td>
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<td>8,650</td>
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<tr>
<td>Archive Project Income</td>
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<td>Miscellaneous Income</td>
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<td>Interest and Dividends</td>
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<td>5,498</td>
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<td>Net unrealized gain on investments</td>
<td>8,431</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>2,500</td>
<td>(2,500)</td>
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**TOTAL REVENUE and SUPPORT**

| Total                         | $196,385     | $3,500                  | $196,385|

### EXPENSES

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<tr>
<th>Expense</th>
<th>Unrestricted</th>
<th>With Donor Restrictions</th>
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<td>Program Expenses</td>
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<tr>
<td>General and Administrative Expenses</td>
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<td>37,494</td>
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<td>Development &amp; Fundraising</td>
<td>13,587</td>
<td></td>
<td>13,587</td>
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**TOTAL EXPENSES**

| Total                         | 202,033      |                         | 202,033|

Change in Net Assets

|                             | ($5,648)     | 3,500                   | (2,148) |

### ASSETS

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<th>Asset</th>
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<td>Leasehold Costs and Equipment, net of accumulated depreciation</td>
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<td>TOTAL ASSETS</td>
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Liabilities and Net Assets

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<tr>
<th>Liability</th>
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<tbody>
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<td>Deferred Revenue</td>
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<tr>
<td>Total Current Liabilities</td>
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<td>Operating Funds</td>
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<td>Board Restricted Funds</td>
<td>118,855</td>
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<tr>
<td>Funds with donor restrictions</td>
<td>11,000</td>
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**TOTAL LIABILITIES and NET ASSETS**

| Total                             | $964,729 |


Important Chatham Marconi Maritime Center education initiatives for 2019 included *Chatham Marconi TechSmart* and the *Summer Science and After Hours STEM* programs.

**Chatham Marconi TechSmart:**

Elementary school children are avid users of wireless devices, but most are unfamiliar with the science behind these technologies and the importance of using such powerful tools in safe and responsible ways. To promote important knowledge about the wireless science that pervades children's lives, Chatham Marconi created *TechSmart*, a school-visit information and communications technology program, culminating in a field trip to the Center.

The goals of the program are:

- Increase knowledge of the history and scientific principles behind today's information and communications technology.
- Promote the study of science and technology and the awareness of STEM career opportunities.
- Expand classroom STEM instruction and resources through high-quality lessons in key concepts of physical science.
- Supplement instruction with visits to Chatham Marconi Maritime Center.
- Promote responsible use of information and communication technology.
- Inspire a spirit of problem solving and innovation through STEM.

A pilot *TechSmart* program was launched in 2019, led by a part-time director responsible for curriculum development and classroom instruction. All 4th grade students in the Monomoy and Truro school districts participated in three learning sessions per classroom, followed by a field trip to Chatham Marconi. Topics included Sound and Light Waves, Seeing Colors, Echolocation, Morse Code, Wireless Communication, and Marconi History. A total of 160 students benefited from this program. The teachers were surveyed at the end of the program. All strongly agreed that:

- The Chatham Marconi *TechSmart* lessons helped their students make hands-on connections with the 4th grade physical science content.
- *TechSmart* lessons were effective at increasing the depth of students' knowledge and understanding of the content.
- They would recommend the *TechSmart* program to other teachers and schools.
- Early STEM experiences like *TechSmart* prepare students to take full advantage of STEM opportunities in school and careers.

Given the success of the pilot program, Chatham Marconi Maritime Center has embarked on a fund-raising program to expand *TechSmart* to other schools and classes on the Cape.

Charles Bartlett,
Executive Director for Education
Summer Science program began seven years ago and continues to grow to meet the needs and interests of families living on Cape Cod as well as those visiting our beautiful peninsula. The 2019 classes at Chatham Marconi were filled with laughter and learning. Students from all over the country joined us for the opportunity to experience science and engineering in a fun and authentic setting under the guidance of a diverse group of talented educators. Our After Hours STEM programming drew in local families to learn and engage in fun STEM activities.

Chatham Marconi’s summer offerings included classes for students of all ages. Lego Robotics classes for children at several levels allowed students to build and program robots in a developmentally appropriate way. “Kid in A Candy Store” was a hands-on chemistry class where students learned through laboratory experiments. “Animation” and “Minecraft” were mini (one, two or three day) classes where students got to stretch their creativity and problem solving skills. New classes included “Miss Mary’s Budding STEM’s” and “Engineering Design Challenge”. Throughout the summer, students made new friends while learning some really cool Science, Technology, Engineering, and Mathematics.

Our After Hours programming of one-day workshops (STEM Saturdays) including a family STEM Ozobot class, a Spy Kids Movie and Codebreaking class, and an Engineering Design Gingerbread Houses and Gum Drop Trees class. Local families really enjoyed these offerings.

The Summer Science and After Hours STEM programs were a huge success! We are fortunate to have a great team of passionate teachers and a wide variety of topics to interest children.

Kelly Terrenzi
Summer STEM Program Director
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- Mr. Peter P. Paoli
- Mr. & Mrs. Frederick K. Plumb
- Mr. and Mrs. John K. Roessner
- Dr. & Mrs. William U. Shipley
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- Mr. & Mrs. Alan Long
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- Mr. & Mrs. Thomas C. Mazzer
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Ms. Carol L. Cross
Ms. Edee G. Crowell
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Mr. and Mrs. Anthony Fischer
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Mr. Herbert C. Heidt
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Mr. & Mrs. David Wilber
Ms. Alethea Yates
Mr. and Mrs. Joseph Zahka
Dr. Robert Zaremba &
Ms. Danielle Jeanloz

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Mrs. William Barber
Mr. Paul Bergquist
Mr. Frank Bomba
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Mr. Stephen E. Grizey
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Mr. Andrew Schmidt

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Mr. Richard Swierczek
Mr. Ray J. Tallia
Mr. Stuart Tuchinsky
Ms. Anne Tupper
Mr. John V. von Sneidern, Jr.
Ms. Margery R. Witherell
Mr. and Mrs. George G. Wood
Mr. James E. Young
Mr. James W. Youngberg

Chatham Marconi Maritime Center travelers, Santa Marinella, Italy
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Mr. & Mrs. David Arnold
Mr. & Mrs. Charles J. Bartlett
Mr. & Mrs. James Bast
Mr. & Mrs. Gerhard M. Baule
Dr. & Mrs. Eugene A. Beliveau
Mr. & Mrs. Erich K. Bender
Mr. & Mrs. Robert Bowden
Mr. & Mrs. William P. Bystrom
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Ms. Joan D. Carlisle
Ms. Linda Cebula & Mr. Robert MacCready
Mr. & Mrs. Ronald Clark
Mr. & Mrs. Robert W. Colby
Mrs. Roslyn B. Coleman
Ms. Kimberly Amsden
Mr. & Mrs. John D. Cotnam
Ms. Carolyn Cragin
Ms. Edee G. Crowell
Ms. Frances E. Dalmolen
Ms. Judy DeCroce
Mr. & Mrs. Cornelius Debonte
Mr. & Mrs. John T. Dickson
Mrs. Wayne Dimm
Mr. & Mrs. Tommy Doane
Ms. Diane H. Doran
Mr. & Mrs. Robert Doyle
Mr. & Mrs. Dean W. Ervin
Mr. & Mrs. Richard Evans
Mr. Ronald Farris
Ms. Barbara Feasey
Mr. & Mrs. Robert Fishback
Mr. Donald Freudenheim
Mr. & Mrs. Robert T. Fuller
Mr. Joseph R. Gagliano
Mr. & Mrs. Bradley Gale
Ms. Frances Gallager
Mr. & Mrs. Dozier Gardner
Mr. John Garey
Mr. & Mrs. James S. Gesner
Mr. & Mrs. Robert A. Gibson
Mr. & Mrs. James Goddard
Mr. & Mrs. Steven Goldman
Mr. & Mrs. Richard F. Greene
Mr. Glenn Greenough
Mr. & Mrs. John Harris, Jr.
Mr. & Mrs. Eric Hartell, Jr.
Mr. & Mrs. Ross Hatch
Ms. Ruth Hauzinger
Mr. & Mrs. Richard Hayden
Mrs. Ernest Helides
Ms. Mary Henry
Mr. & Mrs. Henry L. Herbst
Ms. Catherine Hess
Mr. & Mrs. Robert Hessler
Mr. & Mrs. Henry Holden
Ms. Graham Hunt
Mr. Donovan M. Jenkins, Jr.
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